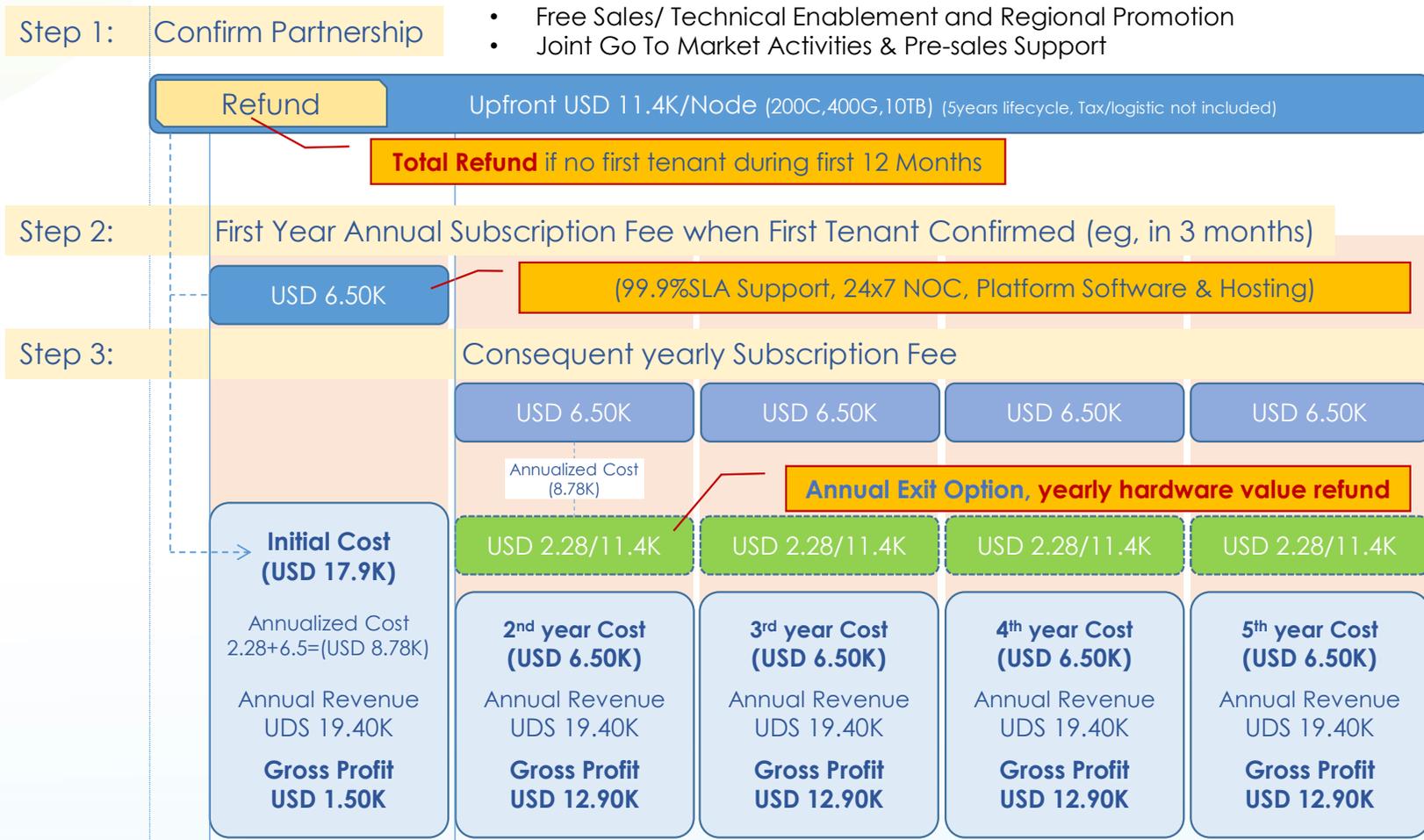


# Reseller's Investment Summary (per Node)



**Alliance Cloud Partner ROI:**

- Cashflow Balanced at 1<sup>st</sup> Year
- Total Refundable Start-up Support
- Metering start only when tenant aboard
- Self-owned Tenant engagement (T1)
- Localized DC O&M (T2)
- Vendor backed Cloud platform & Standby Resource (T3)
- Annual Exit Option

**TCO Cost (USD 43.9K)**

**Total Revenue UDS 97.0K**

**Total Gross Profit USD 53.1K**